

# **GENERAL SERVICES ADMINISTRATION**

Federal Supply Service

## **Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov)

## **Multiple Award Schedule**

**Contract number: 47QRAA21D001S**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

**Contract period: January 15, 2021 through January 14, 2026**

Contractor Name: **Analytical Services & Materials, Inc.**

Address: **107 Research Drive, Hampton, Virginia 23666**

Phone Number: **(757) 865-7093**

Fax Number: **(757) 865-7309**

Web site: **[www.asm-usa.com](http://www.asm-usa.com)**

Contact for contract administration: **Dr. Bala G. Bala (bala@asm-usa.com)**

Business size: **Small, Woman-owned**

Prices Shown Herein are Net (discount deducted)

## CUSTOMER INFORMATION

1a. SINs awarded:

SINs	Recovery	Description	Labor Category	Subcategory
541330ENG	541330ENGRC	Engineering Services	Professional Services	Technical and Engineering Services (Non IT)
541715	541715RC	Engineering Research and Development and Strategic Planning	Professional Services	Technical and Engineering Services (Non IT)
OLM	OLMRC	Order-Level Materials (OLM's)		

1b. Hourly Rates: **See Rate table (Table 1)**

1c. Labor category descriptions: **See Table 2**

2. Maximum order: **\$1,000,000**

3. Minimum order: **\$100**

4. Geographic coverage (delivery area). **Domestic**

5. Point(s) of production (city, county, and State or foreign country). **Hampton, VA.**

6. Discount from list prices or statement of net price. **Not Applicable**

7. Quantity discounts. **1% discount applies for task orders award at or above \$500K on any task order or supplemental orders that makes the award contract at or above \$500K. On BPA each call that result in an award at or over \$500K 1% discount will apply.**

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. **Net 30**

9. Foreign items (list items by country of origin). **Not Applicable**

10a. Time of delivery. (Contractor insert number of days.) **To Be Determined at the Task Order level**

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. **To Be Determined at the Task Order level**

10c. Overnight and 2-day delivery. **To Be Determined at the Task Order level**

10d. Urgent Requirements. **Contact Contractor**

11. F.O.B. point(s). **Destination**

12a. Ordering address(es). **107 Research Dr., Hampton, VA 23666**

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). **107 Research Dr., Hampton, VA 23666**

14. Warranty provision. **Not Applicable**

15. Export packing charges, if applicable. **Not Applicable**

16. Terms and conditions of rental, maintenance, and repair (if applicable). **Not Applicable**

17. Terms and conditions of installation (if applicable). **Not Applicable**

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not Applicable**

18b. Terms and conditions for any other services (if applicable). **Not Applicable**

19. List of service and distribution points (if applicable). **Not Applicable**

20. List of participating dealers (if applicable). **Not Applicable**

21. Preventive maintenance (if applicable). **Not Applicable**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not Applicable**

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).  
**Not Applicable**

23. Data Universal Number System (DUNS) number. **119069052**

24. Notification regarding registration in System for Award Management (SAM) database. **Contractor registered and active in SAM**

**Table 1. Hourly Rates**

		<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>
Labor Category	Contractor or Customer Facility or Both*	<b>1/15/2021 to 1/14/2022</b>	<b>1/15/2022 to 1/14/2023</b>	<b>1/15/2023 to 1/14/2024</b>	<b>1/15/2024 to 1/14/2025</b>	<b>1/15/2025 to 1/14/2025</b>
Administrative Support – A Level 1	Customer Facility	\$37.89	\$38.84	\$39.81	\$40.81	\$41.83
Administrative Support – A Level 2	Customer Facility	\$43.27	\$44.35	\$45.46	\$46.60	\$47.77
Administrative Support – A Level 3	Customer Facility	\$52.35	\$53.66	\$55.00	\$56.38	\$57.79
Administrative Support – A Level 4	Customer Facility	\$64.65	\$66.27	\$67.92	\$69.62	\$71.36
Business Specialist – B Level 1	Customer Facility	\$69.58	\$71.31	\$73.10	\$74.93	\$76.80
Business Specialist – B Level 2	Customer Facility	\$77.29	\$79.22	\$81.20	\$83.23	\$85.31
Business Specialist – B Level 3	Customer Facility	\$99.11	\$101.59	\$104.13	\$106.73	\$109.40
Business Specialist – B Level 4	Customer Facility	\$122.76	\$125.82	\$128.97	\$132.19	\$135.49
Manager – M Level 1	Customer Facility	\$127.84	\$131.03	\$134.31	\$137.67	\$141.11
Manager – M Level 2	Customer Facility	\$143.94	\$147.54	\$151.22	\$155.00	\$158.88
Manager – M Level 3	Customer Facility	\$164.58	\$168.70	\$172.91	\$177.23	\$181.66
Program Director – PD	Customer Facility	\$170.95	\$175.22	\$179.60	\$184.09	\$188.69
Research Engineer – RE	Customer Facility	\$135.09	\$138.47	\$141.93	\$145.48	\$149.12
Senior Technician – ST	Customer Facility	\$110.84	\$113.61	\$116.45	\$119.36	\$122.34
Technical Editor/Writer – W Level 1	Customer Facility	\$61.81	\$63.36	\$64.94	\$66.56	\$68.22
Technical Editor/Writer – W Level 2	Customer Facility	\$73.88	\$75.73	\$77.62	\$79.56	\$81.55
Technical Editor/Writer – W Level 3	Customer Facility	\$83.92	\$86.02	\$88.17	\$90.37	\$92.63
Subject Matter Expert – X Level 1	Customer Facility	\$114.01	\$116.86	\$119.78	\$122.77	\$125.84
Subject Matter Expert – X Level 2	Customer Facility	\$144.21	\$147.82	\$151.51	\$155.30	\$159.18
Subject Matter Expert – X Level 3	Customer Facility	\$181.25	\$185.78	\$190.43	\$195.19	\$200.07
Subject Matter Expert – X Level 4	Customer Facility	\$204.90	\$210.03	\$215.28	\$220.66	\$226.18
Subject Matter Expert – X Level 5	Customer Facility	\$203.68	\$208.78	\$214.00	\$219.35	\$224.83
Scientist – SB	Customer Facility	\$67.79	\$69.48	\$71.22	\$73.00	\$74.83
Scientist – SM	Customer Facility	\$71.22	\$73.00	\$74.82	\$76.69	\$78.61
Scientist – S Level 1	Customer Facility	\$76.93	\$78.85	\$80.82	\$82.84	\$84.91
Scientist – S Level 2	Customer Facility	\$93.46	\$95.80	\$98.19	\$100.64	\$103.16
Scientist – S Level 3	Customer Facility	\$113.80	\$116.64	\$119.56	\$122.55	\$125.61
Scientist – S Level 4	Customer Facility	\$125.10	\$128.23	\$131.44	\$134.73	\$138.10
Scientist – S Level 5	Customer Facility	\$140.94	\$144.46	\$148.08	\$151.78	\$155.57
Technician – T Level 1	Customer Facility	\$34.24	\$35.09	\$35.97	\$36.87	\$37.79
Technician – T Level 2	Customer Facility	\$50.70	\$51.97	\$53.27	\$54.60	\$55.97
Technician – T Level 3	Customer Facility	\$61.84	\$63.39	\$64.97	\$66.59	\$68.25
Technician – T Level 4	Customer Facility	\$69.50	\$71.23	\$73.02	\$74.85	\$76.72
Technician – T Level 5	Customer Facility	\$93.96	\$96.31	\$98.72	\$101.19	\$103.72

		<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>
Labor Category	Contractor or Customer Facility or Both*	<b>1/15/2021 to 1/14/2022</b>	<b>1/15/2022 to 1/14/2023</b>	<b>1/15/2023 to 1/14/2024</b>	<b>1/15/2024 to 1/14/2025</b>	<b>1/15/2025 to 1/14/2025</b>
Administrative Support – A Level 1	Contractor Facility	\$41.67	\$42.71	\$43.78	\$44.87	\$45.99
Administrative Support – A Level 2	Contractor Facility	\$47.57	\$48.76	\$49.97	\$51.22	\$52.50
Administrative Support – A Level 3	Contractor Facility	\$57.55	\$58.99	\$60.47	\$61.98	\$63.53
Administrative Support – A Level 4	Contractor Facility	\$71.09	\$72.87	\$74.69	\$76.56	\$78.47
Business Specialist – B Level 1	Contractor Facility	\$76.52	\$78.43	\$80.39	\$82.40	\$84.46
Business Specialist – B Level 2	Contractor Facility	\$85.00	\$87.12	\$89.30	\$91.53	\$93.82
Business Specialist – B Level 3	Contractor Facility	\$109.00	\$111.73	\$114.52	\$117.38	\$120.31
Business Specialist – B Level 4	Contractor Facility	\$135.00	\$138.38	\$141.84	\$145.39	\$149.02
Manager – M Level 1	Contractor Facility	\$140.58	\$144.09	\$147.69	\$151.38	\$155.16
Manager – M Level 2	Contractor Facility	\$158.28	\$162.24	\$166.29	\$170.45	\$174.71
Manager – M Level 3	Contractor Facility	\$181.00	\$185.52	\$190.16	\$194.91	\$199.78
Program Director – PD	Contractor Facility	\$188.00	\$192.70	\$197.51	\$202.45	\$207.51
Research Engineer – RE	Contractor Facility	\$148.56	\$152.27	\$156.08	\$159.98	\$163.98
Senior Technician – ST	Contractor Facility	\$121.90	\$124.95	\$128.07	\$131.27	\$134.55
Technical Editor/Writer – W Level 1	Contractor Facility	\$67.96	\$69.66	\$71.40	\$73.19	\$75.02
Technical Editor/Writer – W Level 2	Contractor Facility	\$81.26	\$83.29	\$85.38	\$87.51	\$89.70
Technical Editor/Writer – W Level 3	Contractor Facility	\$92.28	\$94.59	\$96.95	\$99.37	\$101.85
Subject Matter Expert – X Level 1	Contractor Facility	\$125.37	\$128.50	\$131.72	\$135.01	\$138.39
Subject Matter Expert – X Level 2	Contractor Facility	\$158.55	\$162.51	\$166.57	\$170.73	\$175.00
Subject Matter Expert – X Level 3	Contractor Facility	\$199.31	\$204.29	\$209.40	\$214.64	\$220.01
Subject Matter Expert – X Level 4	Contractor Facility	\$225.32	\$230.95	\$236.73	\$242.65	\$248.72
Subject Matter Expert – X Level 5	Contractor Facility	\$224.00	\$229.60	\$235.34	\$241.22	\$247.25
Scientist – SB	Contractor Facility	\$74.54	\$76.40	\$78.31	\$80.27	\$82.28
Scientist – SM	Contractor Facility	\$78.29	\$80.25	\$82.26	\$84.32	\$86.43
Scientist – S Level 1	Contractor Facility	\$86.47	\$88.63	\$90.85	\$93.12	\$95.45
Scientist – S Level 2	Contractor Facility	\$105.02	\$107.65	\$110.34	\$113.10	\$115.93
Scientist – S Level 3	Contractor Facility	\$127.90	\$131.09	\$134.37	\$137.73	\$141.17
Scientist – S Level 4	Contractor Facility	\$140.65	\$144.17	\$147.78	\$151.47	\$155.26
Scientist – S Level 5	Contractor Facility	\$155.00	\$158.87	\$162.84	\$166.91	\$171.08
Technician – T Level 1	Contractor Facility	\$38.52	\$39.49	\$40.47	\$41.48	\$42.52
Technician – T Level 2	Contractor Facility	\$57.05	\$58.48	\$59.94	\$61.44	\$62.98
Technician – T Level 3	Contractor Facility	\$64.93	\$66.55	\$68.21	\$69.92	\$71.67
Technician – T Level 4	Contractor Facility	\$72.97	\$74.79	\$76.66	\$78.58	\$80.54
Technician – T Level 5	Contractor Facility	\$98.66	\$101.13	\$103.66	\$106.25	\$108.91

**Table 2. Labor category Description**

Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Experience
Administrative Support – A Level 1	Maintains official business and technical records, and executes administrative policies determined by or in conjunction with project leaders and managers. Prepares memorandums outlining and explaining administrative procedures and policies to technical workers. Schedules conferences, appointments, meetings, and travel arrangements for technical staff. Directs preparation of records, such as notices, minutes, and resolutions for technical meetings. Typically performs under the supervision of higher levels.	High school diploma with 2 years experience in Administrative support	2 years
Administrative Support – A Level 2	Maintains official business and technical records, and executes administrative policies determined by or in conjunction with project leaders and managers. Prepares memorandums outlining and explaining administrative procedures and policies to technical workers. Schedules conferences, appointments, meetings, and travel arrangements for technical staff. Directs preparation of records, such as notices, minutes, and resolutions for technical meetings. May supervise Level 1. Typically performs under the supervision of higher levels.	High school diploma with 5 years experience in Administrative support or B.S. degree	5 years
Administrative Support – A Level 3	Maintains official business and technical records, and executes administrative policies determined by or in conjunction with project leaders and managers. Prepares memorandums outlining and explaining administrative procedures and policies to technical workers. Schedules conferences, appointments, meetings, and travel arrangements for technical staff. Directs preparation of records, such as notices, minutes, and resolutions for technical meetings. May supervise Levels 1 and 2. Typically performs under the supervision of higher levels.	High school diploma with 10 years experience in Administrative support or B.S. degree with 5 years experience	10 years
Administrative Support – A Level 4	Maintains official business and technical records, and executes administrative policies determined by or in conjunction with project leaders and managers. Prepares memorandums outlining and explaining administrative procedures and policies to technical workers. Schedules conferences, appointments, meetings, and travel arrangements for technical staff. Directs preparation of records, such as notices, minutes, and resolutions for technical meetings. May supervise lower levels.	High school diploma with 15 years experience in Administrative support or B.S. degree with 10 years experience	15 years
Business Specialist – B Level 1	Plans and performs analysis of functions, processes, and activities to improve effective use of resources including money, materials, equipment, and personnel. Uses available computer systems resources and personnel to carry out analysis to support performance improvement.	High school diploma with 5 years experience.	5 years

Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Experience
Business Specialist – B Level 2	Plans and performs analysis of functions, processes, and activities to improve effective use of resources including money, materials, equipment, and personnel. Uses available computer systems resources and personnel to carry out analysis to support performance improvement.	Bachelor’s degree in a related field such as finance, computer science, mathematics, or business economics	1 year
Business Specialist – B Level 3	Plans and performs analysis of functions, processes, and activities to improve effective use of resources including money, materials, equipment, and personnel. Uses available computer systems resources and personnel to carry out analysis to support performance improvement. Organizes, directs, and controls the activities associated with the preparation, negotiation, administration, and pricing of contracts and subcontracts. Includes program cost and schedule performance reporting, budgeting, and asset management.	Bachelor’s degree in a related field such as finance, computer science, mathematics, or business economics with at least 5 years of relevant experience	5 years
Business Specialist – B Level 4	Plans and performs analysis of functions, processes, and activities to improve effective use of resources including money, materials, equipment, and personnel. Uses available computer systems resources and personnel to carry out analysis to support performance improvement. Organizes, directs, and controls the activities associated with the preparation, negotiation, administration, and pricing of contracts and subcontracts. Includes program cost and schedule performance reporting, budgeting, and asset management.	Bachelor’s degree in a related field such as finance, computer science, mathematics, or business economics with at least 10 years of relevant experience	10 years
Manager – M Level 1	Plans, directs, and coordinates activities of projects to ensure that goals or objectives of projects are accomplished within prescribed time frame and funding parameters	Bachelor’s degree with at least 10 years of experience, a master’s degree with 8 years of experience, or a Ph.D. with 5 years of experience	10 years
Manager – M Level 2	Plans, directs, and coordinates activities of projects to ensure that goals or objectives of projects are accomplished within prescribed time frame and funding parameters	Bachelor’s degree with at least 15 years of experience, a master’s degree with 13 years of experience, or a Ph.D. with 10 years of experience	15 years

Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Experience
Manager – M Level 3	Plans, directs, and coordinates activities of projects to ensure that goals or objectives of projects are accomplished within prescribed time frame and funding parameters	Bachelor's degree with at least 20 years of experience, a master's degree with 18 years of experience, or a Ph.D. with 15 years of experience	20 years
Program Director – PD	Directs program to ensure that implementation and prescribed activities are carried out in accordance with specified objectives. Reviews program objectives, analyzes them with respect to goals, and modifies objectives periodically to suit goals. Develops systems to enable planning and development of methods and procedures for implementing program, directs and coordinates program activities, and exercises control over program management	Bachelor's degree with at least 20 years of experience, with 5 years in program management	20 years
Research Engineer – RE	Conducts research in field or specialization of an engineering discipline to discover facts, or performs research directed toward investigation, evaluation, and application of known engineering theories and principles. May require working knowledge of grid generation and/or data visualization and experience using computer generated codes and modeling programs	Bachelor's degree with at least 20 years of relevant research experience or master's degree with at least 15 years of relevant research experience or a Ph.D. with at least 10 years of relevant research experience	20 years
Senior Technician – ST	Possesses unique skill and expertise in a technical field. May require working knowledge of grid generation and/or data visualization and experience using computer generated codes and modeling programs. Duties may also include oversight of safety, health and environmental protection issues related to the technical field.	High school with at least 25 years of relevant experience or at least an AA degree with at least 20 years of relevant experience and possessing unique skills in the relevant field	25 years
Technical Editor/Writer – W Level 1	Develops, writes, and edits material for reports, manuals, briefs, proposals, instruction books, and related technical and administrative publications concerned with work methods and procedures, and installation, operation, and maintenance.	Bachelor's degree	0 years



Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Experience
Technical Editor/Writer – W Level 2	Develops, writes, and edits material for reports, manuals, briefs, proposals, instruction books, and related technical and administrative publications concerned with work methods and procedures, and installation, operation, and maintenance.	Bachelor’s degree with at least 5 years of relevant experience	5 years
Technical Editor/Writer – W Level 3	Develops, writes, and edits material for reports, manuals, briefs, proposals, instruction books, and related technical and administrative publications concerned with work methods and procedures, and installation, operation, and maintenance.	Bachelor’s degree with at least 10 years of relevant experience	10 years
Subject Matter Expert – X Level 1	Applies knowledge in a technical field with proficiency in relevant engineering principles and practices. Implements solutions to difficult problems. Generates concepts as evidenced by product or process improvement. Uses engineering/scientific tools to integrate requirements and solve technical problems. Utilizes tools, techniques, processes and/or facilities such as state-of-the-art simulation environments, laboratories, and test facilities. Participates in engineering team activities in a specialized engineering or technology subject area. Contributes to the technical planning process and provides technical guidance.	Bachelor’s or advanced degree with at least 5 years of experience in a specific field	5 years
Subject Matter Expert – X Level 2	Recognized for technical knowledge and judgment in a technical field with proficiency in relevant engineering principles and practices as required for technically complex assignments. Develops solutions to difficult problems. Generates concepts as evidenced by product or process improvement. Uses engineering/scientific tools to integrate requirements and solve technical problems. Utilizes tools, techniques, processes and/or facilities such as state-of-the-art simulation environments, laboratories, and test facilities. Leads engineering team activities in a specialized engineering or technology subject area. Contributes to the technical planning process and provides technical guidance.	Bachelor’s or advanced degree with at least 10 years of experience in a specific field	10 years
Subject Matter Expert – X Level 3	Recognized at the industry level in a technical field or specialized engineering or technology area and is proficient in relevant engineering principles and practices. Applies experience, skills, and expert knowledge within an engineering discipline to complex assignments. Generates unique concepts as evidenced by synthesis of new products or processes. Creates or uses engineering/scientific tools to solve technical problems. Utilizes and develops tools, techniques, processes and/or facilities such as state-of-the-art simulation environments, laboratories, and test facilities. Provides leadership for engineering activities in a specialized engineering or technology subject area. Serves as a major contributor to technical planning process and for providing technical management and guidance.	Bachelor’s or advanced degree with at least 15 years of experience in a specific field	15 years

Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Experience
Subject Matter Expert – X Level 4	Recognized at the industry level in a technical field or highly specialized engineering or technology area and is proficient in relevant engineering principles and practices. Applies experience, skills, and/or expert knowledge within an engineering sub discipline to broad, complex assignments. Generates revolutionary concepts as evidenced by synthesis of new products or processes. Creates or uses powerful tools to develop solutions for technical engineering or scientific problems. Utilizes and develops tools, techniques, processes and/or facilities such as state-of-the-art simulation environments, laboratories, and test facilities. Provides leadership and technical direction for engineering activities in a specialized engineering discipline or technology subject area. Recognized at the industry level as a major contributor to the technical planning process and for providing technical management and guidance.	Bachelor’s or advanced degree with at least 20 years of experience in a specific field	20 years
Subject Matter Expert – X Level 5	Acknowledged at the industry level in a technical field or highly specialized engineering or technology area and is an authority in relevant engineering principles and practices. Applies experience, skills, and/or expert knowledge within an engineering sub-discipline to broad, complex assignments. Generates revolutionary concepts as evidenced by synthesis of new products or processes. Creates or uses powerful tools to develop solutions for technical engineering or scientific problems. Utilizes and develops tools, techniques, processes and/or facilities such as state-of-the-art simulation environments, laboratories, and test facilities. Provides leadership and technical direction for engineering activities in a specialized engineering discipline or technology subject area. Recognized at the industry level as a major contributor to the technical planning process and for providing technical management and guidance.	Bachelor’s or advanced degree with at least 25 years of experience in a specific field	25 years
Scientist – SB	Applies scientific principles in the development, implementation, and production tasks in field of study. Works under the supervision of higher levels.	Bachelor’s degree	0 years
Scientist – SM	Applies scientific principles in the development, implementation, and production tasks in field of study. Analyzes results and assists higher levels in research. Works under the supervision of higher levels.	Bachelor’s degree with 2 years of experience or a master’s degree	2 years
Scientist – S Level 1	Applies scientific principles in the development, implementation, and production tasks in field of study. Analyzes results, conducts research studies, and assists higher levels in research. Works under the supervision of higher levels.	Bachelor’s degree with 3 years of experience, master’s degree with 1 year of experience, or a Ph.D. degree	3 years

Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Experience
Scientist – S Level 2	Applies scientific principles in the development, implementation, and production tasks in field of study. Analyzes results, conducts research studies, and assists higher levels in research. Works under the supervision of higher levels and supervises lower level Scientists.	Bachelor's degree with 7 years of experience, master's degree with 5 year of experience, or a Ph.D. degree with 2 years of experience	7 years
Scientist – S Level 3	Applies scientific principles in the development, implementation, and production tasks in field of study. Analyzes results, conducts research, and interacts with customers. Supervises lower level Scientists.	Bachelor's degree with 10 years of experience, master's degree with 8 year of experience, or a Ph.D. degree with 5 years of experience	10 years
Scientist – S Level 4	Applies scientific principles in the development, implementation, and production tasks in field of study. Analyzes results and conducts research. Supervises lower level Scientists. Manages projects, assigns workforce, plans resources, and interacts with customers.	Bachelor's degree with 15 years of experience, master's degree with 12 year of experience, or a Ph.D. degree with 8 years of experience	15 years
Scientist – S Level 5	Applies scientific principles in the development, implementation, and production tasks in field of study. Analyzes results and conducts research. Supervises lower level Scientists. Manages projects, assigns workforce, plans resources, and interacts with customers. Should have achieved significant recognition in his or her field of research.	Bachelor's degree with 15 years of experience, master's degree with 12 year of experience, or a Ph.D. degree with 8 years of experience.	15 years
Technician – T Level 1	Installs, services, and repairs machinery, equipment, computer systems, peripherals, etc. Typically works under the supervision of a higher level Technician.	High School graduate	0 years

Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Experience
Technician – T Level 2	Installs, services, and repairs machinery, equipment, computer systems, peripherals, etc. Supervises lower level Technicians.	High School graduate with 5 to 10 years of experience, or an Associate’s degree with 2 to 7 years of experience	5 years
Technician – T Level 3	Installs, services, and repairs machinery, equipment, computer systems, peripherals, etc. Performs technical tasks requiring special skills. Supervises lower level Technicians.	High School graduate with 11 to 20 years of experience, or an Associate’s degree with 8 to 15 years of experience	11 years
Technician – T Level 4	Installs, services, and repairs machinery, equipment, computer systems, peripherals, etc. Performs technical tasks requiring special skills. Supervises lower level Technicians. Trains lower level Technicians.	High School graduate with 21 to 30 years of experience, or an Associate’s degree with 16 to 25 years of experience	21 years
Technician – T Level 5	Installs, services, and repairs machinery, equipment, computer systems, peripherals, etc. Performs technical tasks requiring unique skills. Supervises lower level Technicians. Trains lower level Technicians.	High School graduate with at least 30 years of experience, or an Associate’s degree with at least 25 years of experience	31 years

**Service Contract Labor Standards Matrix:**

<b>SCLS Eligible Contract Labor Category</b>	<b>SCLS Equivalent Code Title</b>	<b>WD Number</b>
ADMINISTRATIVE ASSISTANT I **	01020 - Administrative Assistant	WD 2015-4342
ADMINISTRATIVE ASSISTANT II **	01020 - Administrative Assistant	WD 2015-4342
ADMINISTRATIVE ASSISTANT III **	01020 - Administrative Assistant	WD 2015-4342
DRAFTER I **	30061 - Drafter/CAD Operator I	WD 2015-4342
DRAFTER II **	30062 - Drafter/CAD Operator II	WD 2015-4342
DRAFTER III **	30063 - Drafter/CAD Operator III	WD 2015-4342
TECHNICAL WRITER/EDITOR I **	30461 - Technical Writer I	WD 2015-4342
TECHNICAL WRITER/EDITOR II **	30462 - Technical Writer II	WD 2015-4342
JUNIOR MULTIMEDIA SPECIALIST LEVEL I **	13061 - Media Specialist I	WD 2015-4342
MULTIMEDIA SPECIALIST LEVEL I **	13062 - Media Specialist II	WD 2015-4342
MULTIMEDIA SPECIALIST LEVEL II **	13063 - Media Specialist III	WD 2015-4342
TECHNICIAN I **	30081 - Engineering Technician I	WD 2015-4342
TECHNICIAN II **	30082 - Engineering Technician II	WD 2015-4342
TECHNICIAN III **	30083 - Engineering Technician III	WD 2015-4342
TECHNICIAN IV **	30084 - Engineering Technician IV	WD 2015-4342
TECHNICIAN V **	30085 - Engineering Technician V	WD 2015-4342

## About AS&M

Established in **1983** in Hampton VA, Analytical Services and Materials, Inc. (AS&M) is a R&D and Engineering company that has a reputation for technical excellence. The company is a woman-owned Small Business (WOSB) with a **Top-Secret** Facility Clearance. AS&M is **ISO-9001:2015** certified and SEI **CMMI Level 2** rated for software development.

AS&M is a developer of innovative coatings and Computational Fluid Dynamics software. It has a 3D Visual Image Correlation Capability. AS&M provides R&D services in:

- Aeronautics (subsonic through hypersonic flow regimes)
- Wind tunnel testing and facility support
- Computational fluid dynamics
- Fatigue testing and damage tolerance
- Noise prediction/ mitigation and structural acoustics
- Software engineering, complex IT solutions, and cyber security.
- Design and analysis of Radiation Shielding Concepts.

We have experience working with NASA, U.S. Air Force, U.S. Navy, U.S. Army, and the Department of Homeland Security via the Coast Guard. We have contract vehicles that include:

- **Navy Seaport NexGen**
- **GSA-MAS**
- **GSA-OASIS Small Business Pools 1,3, and 4.**

Our industry customers include Jacobs, SAIC, Lockheed Martin, Boeing, Raytheon, General Electric, Rolls Royce, Pratt & Whitney, and Goodrich. We have worked with universities such as Georgia Tech and the National Institute of Aerospace.

AS&M currently supports NASA Langley Research Center through several contracts: Center Maintenance, Operations, and Engineering Support (CMOE); Technology, Engineering, and Aerospace Mission Support Services (TEAMS3); Simulation and Aircraft Services (SAS); and Science, Technology and Research Support Services (STARSS-3). We also support NASA- AFRC, ARC, and GSFC. We have Prime contracts from U.S. Air Force in Dayton OH and San Antonio TX, and the U.S. Coast Guard in DC.

AS&M's success and growth are evident by our ability to focus on customers' current needs and future requirements. This is exemplified by our awards and recognition that include:

- **NASA Langley 2019 Small Business Subcontractor Excellence Award** in recognition of exemplary support provided under 4 contracts
- NASA Langley 2013 Small Business Subcontractor of the year
- **SBA National Prime Contract of the Year Award in 2006**
- **NASA George M. Low Award for Quality and Excellence in 2002**
- DFRC Minority Contractor of the Year in 1998, 1999, 2000, & 2001
- NASA LaRC Minority Subcontractor of the Year in 1999 and 2000.
- NASA Goldin/Stokes Mentor/Protégé Award in 1996 & 1997
- AS&M's staff has published over 800 technical papers, received 36 patents, and won numerous SBIR awards (24 Phase-I and 14 Phase-II).

More information about AS&M can be found at <http://www.asm-usa.com>.